# RWANDA REVENUE AUTHORITY



TAXES FOR GROWTH AND DEVELOPMENT

# RRA ACTION PLAN 2020/21

**June 2020** 

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#### LIST OF ABBREVIATIONS

A&LD Administration and Logistics Department

AEO Authorised Economic Operator

ASYCUDA Automated System for Customs Data

BI Business Intelligence
BOD Board of Directors
CIT Corporate Income Tax

COMESA Common Market for Eastern and Southern Africa

CRMD Corporate Risk Management Department

CSD Customs Services Department

DTAs Double Taxation Avoidance Agreements

DTD Domestic Tax Department

DWH Data Warehouse

EAC East African Community

EBM V.2.0 Electronic Billing Machine Version Two ECTS Electronic Cargo Tracking System EIMS Electronic Invoice Management System

EO Executive Organ

ESW Electronic Single Window

EUCL Energy Utility Corporation Limited

FAQs Frequently Asked Questions

Frw Rwandan Francs FY Fiscal Year

HRD Human Resource Department

ICT Information, Communication and Technology IFMIS Integrated Financial Management System

IPSAS International Public Sector Accounting Standards

ISO International Standard Organisation

ISO/IEC 27001 Information Security Management Systems

IT Information Technology

ITIL Information Technology Infrastructure Library

KPIs Key Performance Indicators L&BS Legal and Board Secretariat

LGMS Local Government Tax Management System

LTO Large Taxpayers Office

MINECOFIN Ministry of Finance and Economic Planning

MOU Memorandum of Understanding NBR National Bank of Rwanda NEC National Electoral Commission

NIDA National ID Agency

OAG Office of the Auditor General

PAYE Pay As You Earn
PIT Personal Income Tax
PSF Private Sector Federation
QAD Quality Assurance Department
QMS Quality Management System
R&DT Regions and Decentralised Taxes
RDB Rwanda Development Board

RI&ED Revenue Investigation and Enforcement Department

RPPA Rwanda Public Procurement Authority

RRA Rwanda Revenue Authority

RURA Rwanda Utilities Regulatory Authority

SIGTAS Standard Integrated Government Tax Administration System

SMT Senior Management Team

SMTO Small and Medium Taxpayers Office SPIU Single Project Implementation Unit

SWOT Strengths, Weaknesses, Opportunities and Threats

TAC Tax Advisory Council

TADAT Tax Administration Diagnostic Assessment Tool

TPS Taxpayer Services Department U|SA United States of America

VAT Value Added Tax

V-SDC Virtual Sales Data Controller

#### FOREWORD BY THE COMMISSIONER GENERAL



It is with great pride that I present the Rwanda Revenue Authority action plan for FY 2020/21. This action plan aims to build on the successes achieved in 2019/20 and continue this progress towards realizing the 2019/20 - 2023/24 RRA strategic plan priorities.

During the first year of the mentioned RRA strategic plan, we designed the RRA's Future Operating Model which shows the way that RRA needs to organize itself to respond to future challenges and opportunities.

The implementation of the RRA's Future Operating Model will start in 2020/21 and will take into account the Government of Rwanda's ambition to be a middle-income country by 2035.

During 2020/21, RRA will implement various initiatives in line with our mandate in order to deliver 4 strategic outcomes: improved customer service, enhanced tax compliance, improved employee engagement and development and strengthened the organisational capacity. All these are aligned to the RRA strategic goal of optimising revenue collection.

In 2020/21, RRA revenue target for the national treasury has been set at Frw 1,516.3 billion, of which Frw 1,504.3 billion are expected to come from central government taxes and Frw 12.0 billion from non-tax revenues collected by RRA on services. In addition, RRA has to collect Frw 73.0 billion of local government taxes and fees on behalf of all districts of which Frw 38.5 billion will be collected from local government taxes, while Frw 34.5 billion are expected to come from local government fees.

The fiscal environment in which we operate is very dynamic. Indeed FY 2019/20 was a challenging fiscal year both to the business community as well to RRA due to the covid-19 pandemic that hit the entire world. This substantially affected businesses and the corresponding taxes and will continue affecting revenue collections more especially in FY 2020/21. We will work hand-in-hand with our stakeholders and the taxpaying community to support affected businesses to recover and thrive.

RRA will not waiver in its commitment to "mobilizing revenue for national development through efficient and equitable services that promote business growth". In doing so, we strongly intend to achieve these revenue targets and action plan priorities.

I have full confidence and determination in the taxpaying community, all stakeholders, the RRA Executive Organ and staff to bring this plan to its successful execution.

002.

**BIZIMANA RUGANINTWALI Pascal Commissioner General** 

# I. INTRODUCTION

The 2020/21 RRA Action Plan is the second one to implement the RRA Strategic Plan 2019/20-2023/24. Core activities to be performed by RRA for the FY 2020/21 are aligned to the strategic goal of optimising revenue collection, four (4) strategic outcomes and seventeen (17) strategic outputs as indicated below:

# STRATEGC GOAL: OPTMISED REVENUE COLLECTION

# **OUTCOME 1: IMPROVED CUSTOMER SERVICE**

- 1.1 Customer services simplified.
- 1.2 Customer engagement improved.
- 1.3 Customer enquiry management improved.

#### **OUTCOME 2: ENHANCED TAX COMPLIANCE**

- 2.1 Tax base widened.
- 2.2 Strategies to influence taxpayer compliance behavior streamlined.
- 2.3 Valuation controls in customs strengthened.
- 2.4 Management of consumption taxes improved.
- 2.5 Trade facilitation strengthened.

#### OUTCOME 3: IMPROVED EMPLOYEE ENGAGEMENT AND DEVELOPMENT

- 3.1 Staff learning and development improved.
- 3.2 Succession planning and talent management established.
- 3.3 Performance management system re-inforced.
- 3.4 Staff welfare programs improved.
- 3.5 Internal communication and staff engagement improved.

# **OUTCOME 4: STRENGTHENED ORGANIZATIONAL CAPACITY**

- 4.1 Internal controls systems strengthened.
- 4.2 IT infrastructure capacity strengthened.
- 4.3 Data collection, analysis, management and security enhanced.
- 4.4 Planning, monitoring and evaluation capacity improved.

This Action Plan intends to make significant progress across each of the above outcomes and outputs and create the necessary platform for their implementation over the action plan period.

FY 2020/21 is a unique for RRA where a Future Operating Model will be implemented in order to adapt RRA to future demands and opportunities to further support national development and to build RRA to become the employer of choice. It will also be the base year for RRA to set a comprehensive course for its strategic priorities in the next seven (7) years.

The revenue targets set for 2020/21 are challenging but we remain optimistic that they will be attained due to the support that RRA enjoys from the Government of Rwanda, the Board of

Directors, the strong partnership with the private sector, the good relationships with compliant taxpayers and the strong commitment that is always demonstrated by its staff.

# II. CORPORATE STRATEGY STATEMENTS

RRA strategy statements as per the Strategic Plan 2019/20-2023/24 are defined as follows:

# 2.1 MISSION

Mobilise revenue for national development through efficient and equitable services that promote business growth.

#### 2.2 VISION

To become a world-class, efficient and modern revenue agency, fully financing national needs.

# 2.3 CORE VALUES

The RRA value statements below reflect what we stand for and how we will conduct ourselves in the execution of this action plan. The core values have been reviewed and enhanced to meet the RRA's mission and vision as follows:

#### 1. We are Customer-Focused:

- We treat our customers with **fairness** and **equity**
- We cater for our **customer needs** when delivering services
- We are **open** to customer concerns, ideas and **criticism** for our continuous improvement

# 2. We act with Integrity:

- We are **honest**, sincere and have high **ethical standards**
- We are **fair** and considerate in our treatment to others
- We show **respect**, **courtesy** and tolerance to the views of others
- We are open and work with **clarity** and consistency in dealing with our customers

# 3. We are Accountable:

- We **embrace** our government given mandate and trust for revenue collection and endeavor to deliver on it
- We assume **responsibility** for our decisions and actions as they affect our customers
- We are open, **reliable** and **transparent** in dealings with our customers

# 4. We work as a Team:

- We empower our people
- We involve our staff
- We value team work
- We are engaged

# 5. We are Professional:

- We commit to provide quality services to our clients
- Our work always aims to provide solutions to our clients
- We **embrace** best practice for innovation for continuous improvement
- We demonstrate **confidentiality** in dealing with our customers
- We **commit** to work with **Passion**.

# 2.4 RRA STRATEGIC PRINCIPLES

The strategic principles to support core values and explain the way we design RRA's services are as follows:

# 1. Efficiency

We collect more revenue with less resource. Our customers experience our services to be efficient. Our services and products meet international standards

#### 2. Fairness

We are fair, even-handed and consistent in our treatment of staff and customers. There is transparency in our decision-making, which leads to a stable and predictable environment for our stakeholders. We respond to feedback in a flexible and timely manner.

#### 3. Customer-centred

We take time to understand how customers operate and we tailor our services so that it is easy, simple and cost-effective for our customers to comply.

# 4. Data and Technology driven

We use data, evidence, and technology to drive our decision-making and inform our operations. We are resilient to threats through the internal controls we build.

# III. SWOT ANALYSIS

A SWOT analysis was conducted to determine organisational pains (weaknesses and threats) and the enablers (strengths and opportunities). This analysis helps to exploit opportunities and overcome weaknesses at the same time protects the organization from threats of the external environment through development of contingent plans. Table 1 below presents a summary of the SWOT analysis.

# Table 1: SWOT analysis

| Str      | rengths   | W        | eaknesses   |
|----------|---|----------|---|
| 1.<br>2. | Strong commitment of RRA staff. Continuity of the RRA leadership.                             | 1.       | Lack of tax gap analysis that hinders the ability of RRA to prioritise its compliance and taxpayer assistance.      |
| 3.<br>4. | Support from the Board of Directors.  Culture of delivering taxpayer education and awareness. | 2.<br>3. | Inadequate tax compliance management leading to tax evasion.  |
| 5.       | Automation of RRA processes through modern ICT systems and infrastructure.                    | 3.<br>4. | Failure to timely track and register all potential taxpayers in tax register.  Inaccurate data in some RRA systems. |
| 6.       | High level of readiness for organizational transformation.                                    | 5.       | Delays in recovering tax arrears.   |
| 7.       | Implementation of risk and quality management policies.                                       | 6.       | Some cases of poor customer care and service delivery.  |
| 8.       | Use of a revenue forecasting model and acquired some skills to ensure more                    | 7.       | Inadequate skills and competences in some technical areas.  |
|          | precise and accurate revenue targets.   | 8.       | Lack of staff individual development plans.   |
| 9.       | Strong partnership and cooperation with key stakeholders.                                     | 9.       | Inability to attract and retain skilled and experienced staff.  |
| 10.      | Existence of an in-house training institute.  | 10.      | Inefficiencies in our individual performance management.  |
| 11.      | Documented business processes and procedures.   | 11.      | Inappropriate working environment in some RRA offices.  |
|          | Strong revenue accountability system.  Existence of a project management                      | 12.      | Inadequate monitoring and evaluating mechanism of corporate priorities.   |
| 10.      | office.   | 13.      | Corruption practices amongst some RRA officers.   |
|          |   | 14.      | Poor reading and research culture among RRA staff.  |
|          |   | 15.      | Lack of structured internal communication.  |
|          |   | 16.      | Low level of the implementation of audit recommendations.   |
|          |   | 17.      | Lack of business process flow mapping for some RRA processes.   |
|          |   |          |   |

#### **Opportunities** Threats 1. Sustained economic growth. 1. Structure of Rwanda Economy that affects tax base (33% of Rwanda Economy is classified under 2. Stable monetary policy. agriculture sector and therefore non-taxable). 3. Political and security stability in the 2. Existence of a cash-based economy encouraging noncountry. compliance for some tax payers. 4. Strong political support to RRA. 3. Low tax compliance culture by some taxpayers. 5. Regional integration. 4. Political instabilities in some neighboring countries. 6. Industrial development and export 5. Rwanda is a landlocked country; this impacts trade promotion. and customs operations. 7. Enhancing investment promotion and 6. Delays in enactment of tax laws. facilitation. 7. Tax base erosion due to increasing tax-incentives and 8. All-inclusive national ICT strategy. exemptions. 9. Promulgation of new tax laws. 8. New and constantly-evolving smuggling techniques. 10. Information exchange among different 9. Tax avoidance activities by some taxpayers. agencies and revenue authorities. 10. Resistance to change to new technologies. 11. Data revolution policy. 11. Cyber security threats. 12. Growing electronic payment transactions. 12. Uncompetitive staff remuneration. 13. Availability of external assessments 13. Inadequate budget to finance some RRA priorities. such as TADAT. 14. Covid-19 pandemic affecting businesses and the corresponding taxes.

#### IV. ACTION PLAN PRIORITIES FOR 2020/21

In FY 2020/21, RRA will continue to focus on optimization of revenue collection from the current levels to enable the Government to meet its economic and social obligations.

For the financial year 2020/21, RRA revenue target for the national treasury has been set at **Frw 1,516.3 billion** of which **Frw 1,504.3 billion** are expected to come from central government taxes and **Frw 12.0 billion** from non-tax revenues collected by RRA on services.

In addition, RRA has to collect **Frw 73.0 billion** of local government taxes and fees on behalf of all districts of which **Frw 38.5 billion** will be collected from local government taxes, while **Frw 34.5 billion** are expected to come from local government fees.

Revenue projections for FY 2020/21 are underpinned by several on-going as well as new activities to be implemented by RRA according to its new four strategic outcomes mentioned above which are: improved customer service, enhanced tax compliance, improved employee engagement and development and strengthened organizational capacity.

#### KEY ACTIVITIES TO DELIVER STRATEGIC OUTCOMES IN FY 2020/21

# 1. Improved customer service

Under this outcome, we will focus on the following key activities:

- a) Design implement the online application for Quittus Fiscal.
- b) Implement the online and mobile access of taxpayers' account (My RRA).
- c) Introduce Digital log book that will replace the current yellow card to improve service delivery in motor vehicle division.
- d) Enhance online transfers using private notaries in order to eliminate physical presence of the seller and buyer of a motor vehicle/cycle.
- e) Give access to all local dealers of motorcycles to perform registration for their clients in their premises to improve service delivery in registration.
- f) Establish and launch the RRA Service and Information Centre.
- g) Implement customised provision of tax information for persons with disabilities (usage of sign language interpreter, usage of Braille writing and usage of audio assistance).
- h) Translate the RRA Tax Handbook into Kinyarwanda and French and publish final copies.
- i) Implement the annual taxpayers 'education plan 2020/21.
- j) Conduct customer satisfaction survey.
- k) Develop Customer Experience Management Strategy.

# 2. Enhanced tax compliance

The following key activities will be performed by RRA towards the achievement of this outcome:

- a) Use data matching and identify potential taxpayers to be registered.
- b) Automate in e-tax system the identification of shareholders, associated entities and related parties of registered companies.
- c) Develop policy for high net worth individuals and submit it for approval.
- d) Initiate systems integration RRA-EUCL, RRA-RURA, RRA-RPPA (e-procurement Umucyo).
- e) Initiate integration of garnishment management module in e-tax system with Government payment system/IFMIS.
- f) Integrate systems RRA-Rwanda Land Center Management and Use Authority.
- g) Integrate computer assisted mass appraisal system in LGT management system.
- h) Undertake VAT gap analysis to understand the VAT compliance gap.
- i) Negotiate DTAs with USA, Switzerland and Luxembourg.
- j) Produce a compliance monitoring manual to guide compliance actions towards nonfilers.
- k) Automate in e-tax system penalties for non-filers and late filers immediately after due date.
- 1) Partner with external tax auditors and carry out transfer pricing audit cases.
- m) Introduce cooperative compliance initiatives for large taxpayers.

- n) Conduct baseline survey on the level of tax fraud in Rwanda.
- o) Interface debt management module in e-tax system with Government payment system.
- p) Develop CIT & PIT validation controls phase II in e-Tax.
- q) Carry out reconciliation and updates of taxpayers' accounts for the remaining large taxpayers and for all medium taxpayers.
- r) Review the mineral tax, income tax and gaming tax laws.
- s) Acquire and install new baggage scanners at 2 key border posts.
- t) Develop VAT validation controls phase II in e-tax system.
- u) Introduce validation controls system to prevent government institutions' suppliers from claiming fictitious VAT retained on public tenders through IFMIS.
- v) Implement the Pilot phase of EBM V.2 to non-VAT registered taxpayers.
- w) Implement consumer incentives to increase EBM compliance (EBM lottery, VAT rebate).
- x) Enhance EBM V.2 system.
- y) Implement the Electronic Single Window Phase 2.

# 3. Improved employee engagement and development

Under this outcome we will focus on the following key activities:

- a) Implement the RRA staff training plan FY 2020/21.
- b) Review training curriculum.
- c) Strive for accreditation of customs courses through partnership with the University of Rwanda.
- d) Expand courses content on e-learning platform, sensitise RRA staff and enforce on its usage.
- e) Prepare staff individual development plans for DTD and Customs Departments.
- f) Conduct staff skills gap analysis for support departments.
- g) Conduct impact assessment of RRA staff trainings.
- h) Embed effective performance management practices.
- i) Carry out an assessment of office ergonomics for staff wellness and prepare implementation plan for improvement.
- j) Develop and implement a program for FY 2020/21 for embedding RRA values.

# 4. Strengthened organisational capacity

The following key activities will be considered in 2020/21 in order to strengthen organisational capacity:

- a) Implement internal and external audit recommendations and provide quarterly reports to the audit committee.
- b) Develop internal audit strategy and methodology.
- c) Conduct staff life style audits.
- d) Conduct integrity perception survey.
- e) Review the integrity and anti-corruption strategy.

- f) Implement the ISO/IEC 27001:2013 Standard by centralising security awareness training, phishing platform and testing security penetration.
- g) Implement the knowledge management strategy.
- h) Conduct impact assessment of risk mitigation strategies as indicated in risk registers.
- i) Conduct a feasibility study for the construction of Huye Domestic Tax Office.
- j) Conduct a feasibility study for the construction of RRA Warehouses and archives/storage facilities.
- k) Rehabilitate the RRA/NEC/OAG complex.
- 1) Implement the first year of RRA Future Operating Model.
- m) Conduct a feasibility study for migration of RRA oracle systems to affordable systems.
- n) Enhance further registration, debt management and audit case management modules in e-tax system.
- o) Upgrade RRA's intranet and e-mail system to improve internal communications.
- p) Implement the annual plan (2020/21) of data science strategy.
- q) Upgrade IT infrastructure to support data science capability.
- r) Revise and relocate fire suppression system for the server room.
- s) Conduct a survey on perception of taxpayers and other RRA's stakeholders, towards professionalism and competencies in tax audit function.
- t) Conduct an assessment of the burden of taxes, fees and other contributions on small businesses in Rwanda.
- u) Conduct impact assessment of the Electronic Cargo Tracking system and SAGE X3 system.
- v) Update the RRA Strategic Plan by incorporating FOM recommendations.

# V. MONITORING AND EVALUATION FRAMEWORK

In order for the 2020/21 RRA Action Plan to be effective and to ensure the planned activities are implemented and set targets are achieved, a monitoring and evaluation framework is required. Implementation of this action plan will be closely monitored by the RRA Executive Organ who will discuss monitoring reports to ensure significant progress towards achieving targets and implementing activities set out in this action plan.

**Annex 1** shows the monitoring and evaluation framework of this action plan which contains Table 2 showing performance indicators, baselines, targets, key activities to deliver the RRA action plan outputs as well as the related timelines for implementation.

# ANNEX 1: RRA ACTION PLAN 2020/21 MONITORING AND EVALUATION FRAMEWORK

Table 2: Performance Indicator, Baselines, Targets, Activities and Timelines for the RRA Action Plan 2020/21

| Performance indicators                                    | Baselines 2019/20    | Targets 2020/21  | Activities                          | Timelines for implementation of each activity | Responsible departments |
|---|----------------------|--|-------------------------------------|---|-------------------------|
|   | STR                  | ATEGIC GOAL: OPTI  | MISED REVENUE COLLECTION            |   |                         |
| Amount of RRA tax revenue collection.                     | Frw 1,458.7 billion. | Frw 1,504.3 Bn Q1: Frw 329.4 Q2: Frw 370.9 Q3: Frw 389.5 Q4: Frw 414.5 | Refer to outputs' activities below. |   | LTO, SMTO,<br>R&DT, CSD |
| Amount of Local<br>Government tax<br>revenue collection.  | Frw 28.5 billion.    | Frw 38.5 Bn Q1: Frw 1.6 Q2: Frw 15.2 Q3: Frw 19.4 Q4: Frw 2.3          | Refer to outputs' activities below. |   | R&DT                    |
| Amount of Local<br>Government fees<br>revenue collection. | Frw 32.4 billion.    | Frw 34.5 Bn Q1: Frw 7.1 Q2: Frw 7.8 Q3: Frw 9.7 Q4: Frw 9.9            | Refer to outputs' activities below. |   | R&DT                    |
| Amount of RRA non-tax revenue collection.                 | Frw 20.1 billion.    | Frw 12.0 Bn Q1: Frw 2.8 Q2: Frw 3.0 Q3: Frw 3.1 Q4: Frw 3.1            | Refer to outputs' activities below. |   | Finance                 |

| Performance indicators  | Baselines 2019/20 | <b>Targets 2020/21</b> | Activities  | Timelines for implementation of each activity | Responsible<br>departments |
|---|-------------------|------------------------|---|---|----------------------------|
|   |                   | OUTCOME 1: IMPRO       | OVED CUSTOMER SERVICE   |   |                            |
| Level of customer satisfaction towards RRA services.                      | 73%1              | -                      |   |   | TPS                        |
|   |                   | Output 1.1: Cus        | tomer services simplified   |   | <u> </u>                   |
| Number of current<br>manual handling<br>processes shifted to              |                   | 2                      | Design and implement the online application for Quittus Fiscal  | Oct 2020-Jun<br>2021                          | IT                         |
| online.   |                   |                        | Implement the online and mobile access of taxpayers' account (My RRA).  | Jul 2020-Jun<br>2021                          | IT                         |
|   |                   |                        | Diversify tax/fees payment mechanisms.  | Jul 2020-Jun<br>2021                          | IT                         |
|   |                   |                        | Simplify the online process for LG tax and fees.  | Jul 2020-Jun<br>2021                          | IT, R&DT                   |
| Number of key RRA services whose number of customer touch points reduced. | No baseline       | 3                      | Introduce Digital log book that will replace the current yellow card to improve service delivery in motor vehicle division. | Jul 2020-Jun<br>2021                          | DTD, IT                    |

<sup>&</sup>lt;sup>1</sup> Customer satisfaction survey, June 2018

| Performance indicators   | Baselines 2019/20                        | Targets 2020/21   | Activities  | Timelines for implementation of each activity | Responsible<br>departments |
|--|--|---|---|---|----------------------------|
|  |  |   | Enhance online transfers using private notaries in order to eliminate physical presence of the seller and buyer of a motor vehicle/cycle.                                     | Jul 2020-Jun<br>2021                          | DTD, IT                    |
|  |  |   | Give access to all local dealers of motorcycles to perform registration for their clients in their premises to improve service delivery in registration.                      | Jul 2020-Jun<br>2021                          | DTD, IT                    |
|  |  |   | Establish and launch the RRA Service and Information Centre.  | Jul-Dec 2020                                  | TPS                        |
| Number of communication facilities implemented to assist persons with disabilities in receiving tax information. | 3  | 3   | Implement customised provision of tax information for persons with disabilities (usage of sign language interpreter, usage of Braille writing and usage of audio assistance). | Jul 2020-Jun<br>2021                          | TPS                        |
| RRA Tax Handbook<br>translated into<br>Kinyarwanda and<br>French.  | English version of the RRA Tax Handbook. | Q1-Q4: RRA Tax<br>Handbook translated<br>into Kinyarwanda<br>and French and<br>published. | Translate the RRA Tax Handbook into Kinyarwanda and French and publish final copies.  | Jul 2020-Jun<br>2021                          | TPS                        |

| Performance indicators  | Baselines 2019/20        | Targets 2020/21   | Activities  | Timelines for implementation of each activity | Responsible departments |
|---|--------------------------|---|---|---|-------------------------|
| RRA website redesigned.   | The current RRA website. | Q1-Q4: RRA website redesigned and all related information | Redesign the RRA website to be more interactive and user-friendly.  | Jul 2020-Jun<br>2021                          | TPS, IT                 |
|   |                          | translated into three official languages in Rwanda.       | Translate the RRA website information and online information in three official languages in Rwanda (Kinyarwanda, English and French).                                 | Jul 2020-Jun<br>2021                          | TPS                     |
|   |                          | Output 1.2: Custon  | ner engagement improved   |   |                         |
| Level of implementation of the 2020/21 annual action plan of tax education and awareness strategy.                      | N/A                      | 80%<br>Q1: 15%<br>Q2: 40%<br>Q3: 65%<br>Q4: 80%           | Implement the annual action plan 2020/21 of tax education and awareness strategy.   | July 2020-Jun<br>2021                         | TPS                     |
| Number of audiovisual educational material for RRA digital platforms and TV screens on tax matters produced and posted. | 4                        | 4<br>Q1: 1<br>Q2: 1<br>Q3: 1<br>Q4: 1                     | Produce and share tutorial videos on RRA digital platforms and TV screens for 4 most requested services.  | July 2020-Jun<br>2021                         | TPS                     |
| Number of tax<br>education and<br>sensitisation sessions,<br>seminars and<br>workshops conducted.                       | 57                       | Q1: 12<br>Q2: 20<br>Q3: 18<br>Q4: 10                      | Sensitize and educate taxpaying community, stakeholders, and general public through consultative meetings, workshops, tax dialogues, tax clinics, seminars and media. | Jul 2020-June<br>2021                         | TPS                     |

| Performance<br>indicators   | Baselines 2019/20 | Targets 2020/21                            | Activities  | Timelines for implementation of each activity | Responsible departments |
|---|-------------------|--|---|---|-------------------------|
|   |                   |  | Organise School Football Tournament.  | Jul 2020-June<br>2021                         | TPS                     |
| Number of workshops<br>on tax compliance<br>improvement plan for<br>FY 2020/21. | 12                | Q1: 3<br>Q2: 3<br>Q3: 3<br>Q4: 3           | Conduct 12 workshops on tax compliance improvement plan for FY 2020/21 with identified sectors at risk.   | Jul 2020-June<br>2021                         | TPS                     |
| Number of tax dialogues conducted.  | 2                 | 6<br>Q2: 2<br>Q3: 2<br>Q4: 2               | Organize and conduct 6 tax dialogues with selected business operators on issues affecting their businesses.  Organize and celebrate the 18th                            | Oct 2020-Jun<br>2021<br>Oct-Dec 2020          | TPS                     |
|   |                   |  | Taxpayers Appreciation Day at provincial and national levels.   |   |                         |
| Number of TAC meetings conducted.   | 55                | 60<br>Q1: 15<br>Q2: 15<br>Q3: 15<br>Q4: 15 | Organise and conduct 60 Tax Advisory Council Meetings with Local Authorities and other stakeholders at District level on the mobilization of taxes, across the country. | Jul 2020-Jun<br>2021                          | TPS                     |
| Number of meetings<br>with PSF<br>representatives<br>conducted                  | 2                 | 2<br>Q2: 1<br>Q4: 1                        | Organise meetings with PSF representatives under Tax Platform for Business Competitiveness Forum.   | Dec 2020 &<br>May 2021                        | TPS                     |

| Performance indicators  | Baselines 2019/20   | Targets 2020/21  | Activities  | Timelines for implementation of each activity | Responsible departments |
|---|---|--|---|---|-------------------------|
| Implementation level of the recommendations of customer satisfaction survey 2019/20.  | Final report approved and implementation plan of the recommendations developed. | Annual: 75%  Q1: 10%. Q2: 30% Q3: 55% Q4: 75%  | Monitor the implementation of customer satisfaction survey recommendations and produce on quarterly basis related monitoring reports. | Jul 2020-Jun<br>2021                          | TPS                     |
|   | <u>I</u>  | Output 1.3: Customer e   | enquiry management improved   | L   | <u>I</u>                |
| Updated and<br>published the RRA<br>frequently asked<br>questions (FAQs)<br>database. | RRA Frequently<br>Asked Questions<br>database designed.                         | Q1-Q4: Database for RRA frequently asked questions updated and published on RRA website. | Update periodically the RRA Frequently Asked Questions database and publish it on RRA website.  | Jul 2020-Jun<br>2021                          | TPS                     |
| Percentage of services<br>standards met in RRA<br>Service Charter.                    | No baseline.  | Establish baseline.  | Monitor the implementation of reviewed RRA service charter and produce related reports on quarterly basis.                            | Jul 2020-Jun<br>2021                          | TPS                     |
| Number of service delivery campaigns conducted with RRA staff.                        | 6   | 6<br>Q1: 1<br>Q2: 2<br>Q3: 1<br>Q4: 2  | Conduct 6 service delivery campaigns with RRA staff.  | Jul 2020-Jun<br>2021                          | TPS                     |

| Performance indicators  | Baselines 2019/20 | Targets 2020/21  | Activities  | Timelines for implementation of each activity | Responsible departments |
|---|-------------------|--|---|---|-------------------------|
| Number of RRA offices branded.                                  | 8                 | Annual: 8  Q1: 2  Q2: 2  Q3: 2  Q4: 2                                    | Design branding materials and brand 8 RRA offices.  | Jul 2020-Jun<br>2021                          | TPS                     |
| Approved Customer<br>Experience<br>Management Strategy.         | N/A               | Customer Experience<br>Management Strategy<br>developed and<br>approved. | Develop a Customer Experience<br>Management Strategy and its<br>implementation action plan.   | Jul 2020-Feb<br>2021                          | TPS                     |
| % of inbound calls handled by the contact centre <sup>2</sup> . | 93%               | 94%  | Streamline the usage of RRA Call<br>Centre and other RRA feedback<br>channels (web live chat, e-suggestion<br>box, suggestion boxes, twitter<br>account, face book account,<br>Instagram, YouTube). | Jul 2020-Jun<br>2021                          | TPS                     |

 $<sup>^2\!</sup>Calculation$  - Call attempts handled / Total call attempts

| Performance indicators  | Baselines 2019/20 | Targets 2020/21   | Activities   | Timelines for implementation of each activity | Responsible departments |
|---|-------------------|---|--|---|-------------------------|
|   |                   | OUTCOME 2: ENHA   | NCED TAX COMPLIANCE  |   |                         |
| Implementation level of the compliance improvement plan for FY 2020/21.                   | 93%               | 95%   |  |   | DTD TPS CSD CRMD RI&ED  |
|   |                   | Output 2.1:   | Tax base widened   |   |                         |
| Year on year<br>percentage increase in<br>the net total number of<br>taxpayers in RRA tax | 8%                | 8%  | Use data matching and identify potential taxpayers to be registered for income tax, PAYE and VAT.                      | Jul 2020-Jun<br>2021                          | CRMD, DTD               |
| registry.   |                   |   | Carry out taxpayer registration by using business sector approach (targeting specific business sector).                | Jul 2020-Jun<br>2021                          | DTD                     |
|   |                   |   | Automate detection of potential taxpayers through the supply chain analysis.   | Jul 2020-Jun<br>2021                          | CRMD, IT                |
|   |                   | Automate in e-tax system the identification of shareholders, associated entities and related parties of registered companies. | Oct 2020-Mar<br>2021   | DTD, IT                                       |                         |
|   |                   |   | Prepare a concept paper on possibility of introducing a unique identifier for tax purposes and submit it to MINECOFIN. | December 2020                                 | CG's Office             |

| Performance indicators                                     | Baselines 2019/20   | Targets 2020/21   | Activities  | Timelines for implementation of each activity | Responsible departments  |
|--|---|---|---|---|--------------------------|
| Approved policy for high net worth individuals.            | Research findings on<br>the criteria for<br>identification of net<br>worth individuals. | Policy for high net worth individuals developed and approved. | Develop policy for high net worth individuals and submit it for approval.                                   | Jul-Sept 2020                                 | Planning & Research, DTD |
| Total number of MOUs signed with key partners on           | 6<br>(RURA, NBR, NIDA,  | 8   | Negotiate for signing MOU with two new partners on information exchange.                                    | Jul 2020-Jun<br>2021                          | CRMD                     |
| information/data exchange.                                 | RDB, City of Kigali,<br>EUCL)   |   | Implement international standards on exchange of information.   | Jul 2020-Jun<br>2021                          | DTD/LTO                  |
| Number of new initiated stakeholders' systems integrations | ons   | 4   | Initiate systems integration RRA-EUCL.  | Jul-Dec 2020                                  | DTD, IT                  |
| with RRA systems.  |   |   | Initiate systems integration RRA-RURA.  | Jan-Apr 2021                                  | DTD, IT                  |
|  |   |   | Initiate systems integration RRA-RPPA (e-procurement Umucyo).   | Feb-May 2021                                  | DTD, IT                  |
|  |   |   | Integrate systems RRA-Rwanda Land Center Management and Use Authority.                                      | Jan-Mar 2021                                  | DTD, IT                  |
|  |   |   | Initiate integration of garnishment management module in e-tax system with Government payment system/IFMIS. | Jan-Jun 2021                                  | DTD, IT                  |

| Performance<br>indicators   | Baselines 2019/20                                  | Targets 2020/21  | Activities  | Timelines for implementation of each activity | Responsible departments |
|---|--|--|---|---|-------------------------|
| Usage of computer<br>assisted mass<br>Appraisal system<br>(CAMA) for property | Computer assisted mass appraisal system developed. | Computer assisted mass appraisal system integrated in LGT management | Integrate computer assisted mass appraisal system in LGT management system. | Jul-Dec 2020                                  | R&DT                    |
| valuation.  |  | system and used for property valuation.                              | Use the computer assisted mass appraisal system for property valuation.     | Jan-Jun 2021                                  | R&DT                    |
| VAT gap analysis report.  | Formal measure for the Rwanda VAT gap established. | VAT gap analysis report produced.                                    | Conduct VAT gap analysis and produce report.                                | Jul 2020-Apr<br>2021                          | Planning & Research,    |
| Tax expenditure report for Rwanda.  | N/A  | Tax expenditure report for Rwanda produced and presented to SMT.     | Produce tax expenditure report for Rwanda and present it to SMT.            | Mar-Apr 2021                                  | Planning & Research,    |
| Number of Double<br>Taxation Avoidance<br>Agreements (DTAs)<br>negotiated.    | 3  | 3<br>Q2: 1<br>Q3: 1<br>Q4: 1   | Negotiate DTAs with USA,<br>Switzerland and Luxembourg.                     | Sept 2020 - May<br>2021                       | L&BS                    |

| Performance indicators   | Baselines 2019/20   | Targets 2020/21   | Activities  | Timelines for implementation of each activity | Responsible departments |
|--|---|---|---|---|-------------------------|
|  | Output 2.2:   | Strategies to influence t   | axpayer compliance behaviour streaml  | ined  |                         |
| Percentage of tax returns filed on time to total expected returns. | CIT/PIT: 75.9%  PIT motor vehicles: 99.7%                       | 76.1%<br>99.8%  | Identify and generate reports of late filers, non-filers, late payers, non-payers and nil-filers for all tax heads and engage them about their tax obligations. | Jul 2020-Jun<br>2021<br>(Monthly basis)       | DTD                     |
|  | VAT: 81.4% PAYE: 73.4%  | 81.6%<br>73.6%  | Produce a compliance monitoring manual to guide compliance actions towards non-filers.  | August-Oct 2020                               | DTD                     |
|  |   |   | Design a standard template and produce reports documenting compliance actions taken to monitor non-filers and non-payers.                                       | Quarterly                                     | DTD                     |
| 1 0  | Tax filing and payment reminder messages (email) non-automated. | Tax filing and payment reminder messages (email) automated and ready for use. | Carry out development, testing and deployment of the automated tax filing and payment reminder messages (email).  | Jul-Dec 2020                                  | IT                      |
|  |   |   | Automate in e-tax system penalties for non-filers and late filers immediately after due date.   |   | DTD, IT                 |

| Baselines 2019/20 | Targets 2020/21        | Activities   | Timelines for implementation of each activity   | Responsible<br>departments   |
|-------------------|------------------------|--|---|--|
| 587               | 636<br>(LTO: 96; SMTO: | Partner with external tax auditors and carry out transfer pricing audit cases.             | Sept 2020-Jun<br>2021   | DTD/LTO  |
|                   | 200; Regions: 340)     | Set up computer-based audit approach within audit function.                                | Sept 2020-Jun<br>2021   | DTD, IT  |
|                   |                        | Hire special skills for specialized sectors to support the audit function.                 | Jan-Jun 2021  | DTD/LTO  |
|                   |                        | Develop risk rules to deal with multinational companies operating in Rwanda.               | Sept-Dec 2020   | DTD/LTO  |
|                   |                        | Create sector specific manuals/notes for emerging key sectors in the national economy.     | Jul-Dec 2020  | DTD/LTO  |
|                   |                        | Develop audit manual that will guide tax auditors during audit of multinational companies. | Sept-Dec 2020   | DTD/LTO  |
|                   |                        | Use timesheet properly to improve direct time used in audit function.                      | Jul 2020-Jun<br>2021  | DTD  |
|                   |                        | 587 636<br>(LTO: 96; SMTO:   | 587  636 (LTO: 96; SMTO: 200; Regions: 340)  Set up computer-based audit approach within audit function.  Hire special skills for specialized sectors to support the audit function.  Develop risk rules to deal with multinational companies operating in Rwanda.  Create sector specific manuals/notes for emerging key sectors in the national economy.  Develop audit manual that will guide tax auditors during audit of multinational companies.  Use timesheet properly to improve | implementation of each activity  587  636  (LTO: 96; SMTO: 200; Regions: 340)  Set up computer-based audit approach within audit function.  Partner with external tax auditors and carry out transfer pricing audit cases.  Sept 2020-Jun 2021  Set up computer-based audit approach within audit function.  Develop risk rules to deal with multinational companies operating in Rwanda.  Create sector specific manuals/notes for emerging key sectors in the national economy.  Develop audit manual that will guide tax auditors during audit of multinational companies.  Use timesheet properly to improve  Jul 2020-Jun 2021  Sept 2020-Jun 2021  Jan-Jun 2021  Sept-Dec 2020  Jul-Dec 2020  Jul-Dec 2020 |

| Performance indicators   | Baselines 2019/20                | Targets 2020/21   | Activities   | Timelines for implementation of each activity | Responsible departments |
|--|----------------------------------|---|--|---|-------------------------|
| Impact assessment report of different compliance improvement   | N/A                              | Impact assessment of different compliance improvement initiatives conducted.              | Conduct impact assessment of different compliance improvement initiatives. | Oct 2020-May 2021                             | CRMD                    |
| initiatives.   |                                  |   | Develop tax compliance improvement plan for 2021/22.                       | Apr-Jun 2021                                  | CRMD                    |
|  |                                  |   | Introduce cooperative compliance initiatives for large taxpayers.          | Oct-Dec 2020                                  | CRMD, DTD,<br>CSD       |
| Number of Local<br>Government tax audit<br>cases completed<br>(comprehensive at<br>final notice of<br>assessment). | 47                               | 48 (comprehensive) Q1: 19 Q2: 14 Q3: 5 Q4: 10   | Implement fully the Local Government tax audit plan.                       | Jul 2020-Jun<br>2021                          | R&DT                    |
| Number of post clearance audit cases completed.  | Post Clearance Audits (CSD): 174 | 300<br>(105 comprehensive,<br>195 issue oriented)<br>Q1: 90<br>Q2: 75<br>Q3: 75<br>Q4: 60 | Implement fully the post-clearance audit plan.                             | Jul 2020-Jun<br>2021                          | CSD                     |

| Performance indicators                                      | Baselines 2019/20   | <b>Targets 2020/21</b>  | Activities   | Timelines for implementation of each activity | Responsible departments |
|---|---------------------|-------------------------|--|---|-------------------------|
| Number of public auctions in Customs.                       | 20                  | 36<br>(9 every quarter) | Conduct public auctions of goods seized in customs.  | Quarterly                                     | CSD                     |
| Number of intelligence reports submitted for investigation. | 40                  | 48<br>Q1: 12<br>Q2: 12  | Carry out intelligence to identify potential cases for tax investigation, and produce related reports. | Jul 2020-Jun<br>2021                          | RI&ED                   |
|   |                     | Q3: 12<br>Q4: 12        | Acquire and operationalise the information management system for intelligence and investigation.       | Oct 2020-Mar<br>2021                          | RI&ED, IT               |
|   |                     |                         | Identify risky areas for recruiting strategic informants and recruit at least 40 agents countrywide.   | Jul 2020-Jun<br>2021                          | RI&ED                   |
| Number of revenue investigations cases completed.           | nvestigations cases | 48<br>Q1: 12<br>Q2: 12  | Conduct tax investigations and gather facts and evidences on civil and criminal cases.                 | Jul 2020-Jun<br>2021                          | RI&ED                   |
|   |                     | Q3: 12<br>Q4: 12        | Conduct at least 2 joint tax investigations with RRA's stakeholders at national or regional level.     | Jul 2020-Jun<br>2021                          | RI&ED                   |
|   |                     |                         | Conduct baseline survey on the level of tax fraud in Rwanda.   | Jan-Mar 2021                                  | RI&ED                   |

| Performance indicators                                    | Baselines 2019/20  | Targets 2020/21                        | Activities  | Timelines for implementation of each activity | Responsible departments |
|---|--|--|---|---|-------------------------|
| Number of fraud cases prosecuted.                         | 10   | 12<br>Q1: 2<br>Q2: 3<br>Q3: 2<br>Q4: 3 | Identify potential criminal cases, compile evidences, prepare joint technical reports and forward them for prosecution. | Jul 2020-Jun<br>2021                          | RI&ED                   |
| Number of risk based anti-smuggling operations conducted. | 40   | 40<br>Q1: 10<br>Q2: 10                 | Conduct risk based anti-smuggling operations and inspections and establish statements of offences.                      | Jul 2020-Jun<br>2021                          | RI&ED                   |
|   |  | Q3: 10<br>Q4: 10                       | Conduct anti-smuggling and anti-<br>fraud campaigns involving public<br>awareness and field operations.                 | Oct-Dec 2020                                  | RI&ED, TPS              |
|   |  |  | Acquire drones to be used in surveillance and anti-smuggling operations.  | Jan-Mar 2021                                  | RI&ED, A&LD             |
| Amount of tax arrears collection.                         | LTO : Frw 20.2 Bn  | Frw 20.5 Bn                            | Carry out enforcement operations<br>of tax arrears as provided in debt<br>management manual and customs                 | Jul 2020-Jun<br>2021                          | LTO, SMTO,<br>R&DT, CSD |
|   | SMTO Kigali & Frw 24.5 Bn procedure.  Regions: Frw 24.0 Bn | _                                      |   |   |                         |
|   | CSD: Frw 30.9 Bn   | Frw 34.1 Bn                            | management for the purpose of write off.  | On quarterly basis.                           | LTO, SMTO,<br>R&DT, CSD |
|   | LG Taxes & Fees:<br>Frw 0.7 Bn                             | Frw 0.8 Bn                             |   |   |                         |

| Performance indicators  | Baselines 2019/20  | Targets 2020/21  | Activities  | Timelines for implementation of each activity | Responsible departments |
|---|--|--|---|---|-------------------------|
| Debt management module in e-tax system interfaced with Government payment system. | Debt management module not interfaced with Government payment system.                  | Q1: Feasibility study  Q2: Requirements identification  Q3: Analysis and development  Q4: Testing and deployment.  | Interface debt management module in e-tax system with Government payment system.  | Jul 2020-Jun<br>2021                          | IT                      |
| New CIT & PIT validation controls in place in E-Tax.                              | CIT & PIT validation controls phase I.   | CIT & PIT validation controls phase II completed in E-Tax.   | Develop CIT & PIT validation controls phase II in e-Tax.  | Jul 2020-Jun<br>2021                          | DTD, IT                 |
| Level of Taxpayer's Accounts reconciliation and Updates.                          | Reconciliation and updates of Taxpayers accounts for 90% of large taxpayers completed. | Q1: Reconciliation and updates of taxpayers' accounts completed at 100% for all large taxpayers.  Q2: Reconciliation and updates of taxpayers' accounts completed at 35% for all medium taxpayers. | Carry out reconciliation and updates of taxpayers' accounts for the remaining large taxpayers and for all medium taxpayers. | Jul 2020 - Jun<br>2021                        | DTD                     |

| Performance indicators   | Baselines 2019/20 | Targets 2020/21  | Activities                                | Timelines for implementation of each activity | Responsible departments |
|--|-------------------|--|---|---|-------------------------|
|  |                   | Q3: Reconciliation and updates of taxpayers' accounts completed at 70% for all medium taxpayers. |   |   |                         |
|  |                   | Q4: Reconciliation and updates completed at 100% for all medium taxpayers.                       |   |   |                         |
| Number of new practice notes published.                                    | 6                 | Q1: 2<br>Q2: 2<br>Q3: 1<br>Q4: 1   | Prepare and publish 6 practice notes.     | Jul 2020-Jun<br>2021                          | L&BS                    |
| % of cases won by<br>RRA to total tax<br>related cases heard by<br>Courts. | 78%               | 80%  | Handle on time appeal and amicable cases. | Jul 2020-Jun<br>2021                          | L&BS                    |

| Performance indicators   | Baselines 2019/20  | <b>Targets 2020/21</b>                | Activities   | Timelines for implementation of each activity | Responsible departments |
|--|--|---------------------------------------|--|---|-------------------------|
| Number of tax legislations reviewed.                                   | 4 (Excise tax law, tax   | 3                                     | Review the mineral tax law.  | Jul-Sept 2020                                 | L&BS                    |
|  | procedure law and<br>Ministerial Orders  | Q1: 1<br>Q3: 1                        | Review income tax law.   | Sept 2020-Mar<br>2021                         | L&BS                    |
|  | implementing income tax law and property tax law).                                 | Q4: 1                                 | Review gaming tax law.   | Oct 2020-Jun<br>2021                          | L&BS                    |
| Number of new<br>baggage scanners<br>installed at key border<br>posts. | 5<br>(Kagitumba, Rusumo,<br>Petite Barriere, La<br>Corniche and Airport<br>Kigali) | 2                                     | Acquire and install new baggage scanners at 2 key border posts (Gatuna and Cyanika). | Jul-Dec 2020                                  | A&LD                    |
|  | $\mathcal{C}$  | Output 2.3: Valuation c               | ontrols in customs strengthened  | 1   | <u> </u>                |
| Number of updates of customs test value.                               | 4  | 4<br>Q1: 1<br>Q2: 1<br>Q3: 1<br>Q4: 1 | Conduct research and profiling to update the test value.                             | Quarterly                                     | CSD                     |
| Percentage change in the number of declarations uplifted.              | 23%  | 20%                                   | Develop an automatically updated valuation database.                                 | Jul 2020-Jan 2021                             | CSD                     |
| deciarations apartees:   |  |                                       | Engage embassies through MINAFFET to facilitate information exchange.                | Jul 2020-Jun<br>2021                          | CSD                     |

| Performance indicators   | Baselines 2019/20                   | <b>Targets 2020/21</b>   | Activities  | Timelines for implementation of each activity | Responsible departments |
|--|-------------------------------------|--|---|---|-------------------------|
|  | 0                                   | utput 2.4: Managemen   | t of consumption taxes improved   |   |                         |
| Year on year percentage change in VAT collections.                                   | 4.9%                                | 6.0%   | Develop VAT validation controls phase II in e-tax system.   | Oct-Dec 2020                                  | DTD, IT                 |
|  |                                     |  | Introduce validation controls system to prevent government institutions' suppliers from claiming fictitious VAT retained on public tenders through IFMIS. | Jan-Jun 2021                                  | DTD, IT                 |
| Year on year percentage change in Excise duty collections.                           | 0.7%                                | 2.6%   | Integrate tax stamp management system with e-tax and ESW systems.   | Oct 2020-Jun<br>2021                          | IT, DTD                 |
| Number of non-VAT registered taxpayers having EBM V.2.                               | 0                                   | 3,000<br>Q1: 300<br>Q2: 1,200<br>Q3: 2,000   | Implement the Pilot phase of EBM V.2 to non-VAT registered taxpayers.  Implement EBM V.2 with simplified  | Jul 2020-Jun<br>2021<br>Jul 2020-Jun          | DTD (EBM unit)  DTD     |
|  |                                     | Q4: 3,000  | function on windows and android.  | 2021  | (EBM unit)              |
| VAT registered taxpayers having EBM as percentage of total VAT registered taxpayers. | 95% Q1: 90% Q2: 92% Q3: 94% Q4: 95% | Expand usage of Virtual Sales Data<br>Controller (VSDC) for taxpayers<br>with private invoicing systems. | Jul 2020-Jun<br>2021  | DTD<br>(EBM unit)                             |                         |
|  |                                     | Adopt the online EBM for taxpayers with few invoices per month.  | July 2020   | DTD<br>(EBM unit)                             |                         |
|  |                                     | Adopt the EBM Mobile Application.  | July 2020   | DTD<br>(EBM unit)                             |                         |

| Performance indicators   | Baselines 2019/20 | Targets 2020/21                                 | Activities  | Timelines for implementation of each activity | Responsible departments |
|--|-------------------|---|---|---|-------------------------|
|  |                   |   | Implement EBM V.2 on Android Operating System.  | Jul 2020-Jun<br>2021                          | DTD<br>(EBM unit)       |
| Taxpayers having EBM V.2 as percentage of total taxpayers having EBM system. | 30%               | 60%<br>Q1: 35%<br>Q2: 45%<br>Q3: 55%<br>Q4: 60% | Install EBM V.2 software to more VAT registered taxpayers.                                    | Jul 2020-Jun<br>2021                          | DTD<br>(EBM unit)       |
| Y-o-Y percentage<br>change in number of<br>EBM invoices issued.              | 9%                | 10%   | Conduct mystery shopping to detect non-compliance cases and take appropriate actions.         | Jul 2020-Jun<br>2021                          | DTD<br>(EBM unit)       |
|  |                   |   | Implement consumer incentives to increase EBM compliance (EBM lottery, VAT rebate).           | Jul 2020-Jun<br>2021                          | DTD<br>(EBM unit)       |
|  |                   |   | Conduct EBM enforcement field operations by category of EBM users informed by data analytics. | Jul 2020-Jun<br>2021                          | DTD, RI&ED              |
|  |                   |   | Implement the Electronic Invoice Management System (EIMS).                                    | Jul 2020-Jun<br>2021                          | DTD<br>(EBM unit)       |

| Performance indicators                        | Baselines 2019/20         | Targets 2020/21              | Activities   | Timelines for implementation of each activity | Responsible departments |
|---|---------------------------|------------------------------|--|---|-------------------------|
| Average number of days to issue a VAT refund. | 50                        | 45                           | Review and automate VAT refund process to allow low risk taxpayers to receive their VAT refunds automatically subject to post refund payment checking.   | Jul-Sept 2020                                 | DTD, IT                 |
|   |                           | Output 2.5: Trade            | e facilitation strengthened  |   |                         |
| Time taken to clear goods from payment        | 1 day 20 hours 25 minutes | 1 day 18 hours 18<br>minutes | Automate export processing zone.   | Jan 2021                                      | CSD                     |
| to exit.                                      |                           |                              | Develop caution money module.  | Jul-Sept 2021                                 | CSD                     |
|   |                           |                              | Develop the online application for appeal in customs.  | Jul 2020-Jan 2021                             | CSD                     |
|   |                           |                              | Integrate a predictive model that decides which containers should be inspected.  | Jul-Sept 2020                                 | CSD, CRMD               |
|   |                           |                              | Implement the Electronic Cargo Tracking system in central corridor and ensure its sustainability through provision of capacity building, logistics and awareness of internal and external customers. | Jul 2020-Jun<br>2021                          | CSD                     |

| Performance indicators                                | Baselines 2019/20 | Targets 2020/21         | Activities   | Timelines for implementation of each activity | Responsible departments |
|---|-------------------|-------------------------|--|---|-------------------------|
| Number of new integrations with ESW developed.        | 1                 | 2                       | Develop single transaction portal and single application (RURA inclusive).                     | Jul 2020-Feb<br>2021                          | CSD                     |
| de (elopeu)   |                   |                         | Digitise advance passenger information.  | Jul-Dec 2021                                  | CSD                     |
| Total number of AEO beneficiaries                     | 68                | 83 (Q4)                 | Conduct public awareness on AEO program and vetting of applicants.                             | Oct-Dec 2020                                  | CRMD                    |
|   |                   |                         | Automate AEO accreditation process.  | Dec 2020                                      | CSD                     |
| Total number of Gold<br>Card Scheme<br>beneficiaries. | 140               | 145 (Q4)                | Carry out recruitment of new Gold card scheme beneficiaries.                                   | Apr-Jun 2021                                  | CRMD                    |
| ,   | OUTCOME 3: I      | MPROVED EMPLO           | YEE ENGAGEMENT AND DEVELO  | PMENT   |                         |
| Overall staff engagement rate.                        | 73%³              | -                       |  |   |                         |
|   |                   | Output 3.1: Staff learn | ning and development improved  |   |                         |
| % of staff training programs delivered as             | 94%               | 95%                     | Implement the RRA staff training plan FY 2020/21.  | Jul 2020-Jun<br>2021                          | Training                |
| compared to the approved annual plan.                 |                   |                         | Review training curriculum.  | Jul 2020-Jun<br>2021                          | Training                |
|   |                   |                         | Strive for accreditation of customs courses through partnership with the University of Rwanda. | Jul 2020-Jun<br>2021                          | Training                |

<sup>&</sup>lt;sup>3</sup> Staff satisfaction survey conducted in 2017/18

| Performance indicators  | Baselines 2019/20                                     | Targets 2020/21   | Activities   | Timelines for implementation of each activity | Responsible departments |
|---|---|---|--|---|-------------------------|
| % of RRA's employees trained.                                       | 65%   | 72%   | Expand courses content on e-learning platform, sensitise RRA staff and enforce on its usage. | Jul 2020-Jun<br>2021                          | Training                |
| Level of implementation of the RRA capacity development strategy.   | N/A   | Establish baseline.   | Implement the RRA capacity development strategy.   | Jul 2020-Jun<br>2021                          | Training                |
| Establishment of staff individual development plans.                | Staff individual development plans for IT Department. | Staff individual development plans for DTD and CSD established.         | Prepare staff individual development plans for DTD and Customs Departments.                  | Jul-Sept 2020                                 | Training                |
|   |   |   | Conduct staff skills gap analysis for support departments.                                   | Oct 2020-Jun<br>2021                          | Training                |
| Report on the impact assessment of RRA staff trainings.             | N/A   | Impact assessment of RRA staff trainings conducted and report produced. | Conduct impact assessment of RRA staff trainings.  | Jan-Mar 2021                                  | Training                |
| Number of staff<br>undergoing coaching<br>and mentoring<br>program. | 21  | 25  | Implement coaching and mentoring policy framework.   | Jul 2020-Jun<br>2021                          | HRD                     |

| Performance indicators   | Baselines 2019/20   | <b>Targets 2020/21</b> | Activities  | Timelines for implementation of each activity | Responsible departments |
|--|---|------------------------|---|---|-------------------------|
|  | Output  | 3.2: Succession planni | ing and talent management established                                 |   |                         |
| Staff turnover rate at managerial positions (only managers who leave the institution voluntarily).   | 2.5%  | 2.3%                   | Establish a framework to streamline talent acquisition and retention. | Jul 2020-Jun<br>2021                          | HRD                     |
| Percentage of managerial positions filled from external market to total managerial positions filled. | 80%   | 78%                    | Implement the succession planning policy.                             | Jul 2020-Jun<br>2021                          | HRD                     |
| Number of staff who have completed the internal leadership program successfully.                     | 10  | 15                     | Implement the internal leadership program for RRA staff.              | Jul 2020-Jun<br>2021                          | Training                |
|  | 0   | utput 3.3: Performance | e management system re-inforced                                       |   |                         |
| Level of implementation of the reviewed performance management system.                               | Performance<br>management system<br>reviewed by<br>introducing<br>performance based<br>bonus. | 100%                   | Embed effective performance management practices.                     | Jul 2020-Jun<br>2021                          | HRD                     |

| Performance indicators  | Baselines 2019/20                           | Targets 2020/21  | Activities  | Timelines for implementation of each activity | Responsible departments |  |  |  |  |  |
|---|---|--|---|---|-------------------------|--|--|--|--|--|
|   | Output 3.4: Staff welfare programs improved |  |   |   |                         |  |  |  |  |  |
| Staff turnover rate.  (Considering total                          | 2.6%  | 2.0%   | Establish and deliver counseling services.  Implement the approved staff welfare      | Jul 2020-Jun<br>2021<br>Jul 2020-Jun          | HRD<br>HRD              |  |  |  |  |  |
| number of staff who leave RRA).                                   |   |  | projects and develop new ones.  | 2021  |                         |  |  |  |  |  |
|   |   | Carry out an assessment of office ergonomics for staff wellness and prepare implementation plan for improvement. | Oct 2020-Mar<br>2021  | A&LD  |                         |  |  |  |  |  |
|   | Output                                      | 3.5: Internal communic   | cation and staff engagement improved  |   |                         |  |  |  |  |  |
| Level of implementation of the RRA's internal communication plan. | 90%   | 100%   | Implement all RRA's internal communication plan initiatives scheduled for FY 2020/21. | Jul 2020-Jun<br>2021                          | HRD                     |  |  |  |  |  |
|   |   |  | Develop and implement a program for FY 2020/21 for embedding RRA values.              | Jul 2020-Jun<br>2021                          | HRD                     |  |  |  |  |  |
|   | OUTCO                                       | ME 4: STRENGTHEN   | ED ORGANISATIONAL CAPACITY  | Y   |                         |  |  |  |  |  |
| Cost of collection ratio.   | 3.3%  | 3.3%   |   |   |                         |  |  |  |  |  |
|   |   |  |   |   |                         |  |  |  |  |  |

| Performance indicators   | Baselines 2019/20 | Targets 2020/21                                 | Activities   | Timelines for implementation of each activity                 | Responsible departments             |
|--|-------------------|---|--|---|-------------------------------------|
|  |                   | Output 4.1: Internal                            | controls systems strengthened  |   |                                     |
| Percentage of fully implemented audit recommendations compared to the total number of recommendations to be implemented. | 50%               | 70%<br>Q1: 40%<br>Q2: 50%<br>Q3: 60%<br>Q4: 70% | Implement internal and external audit recommendations and provide quarterly reports to the audit committee.  | Jul 2020-June<br>2021   | All departments (QAD to coordinate) |
| Number of internal audits completed.   | 20                | Annual :16  Q1: 4 Q2: 4 Q3: 4 Q4: 4             | Conduct internal audit assignments and produce related reports.  Develop internal audit strategy and methodology.  Conduct IT internal audit using outsourced firm.  | Jul 2020-June<br>2021<br>Nov 2020-Mar<br>2021<br>Jan-Mar 2020 | QAD QAD                             |
| Number of QMS audits completed.  | 10                | 10<br>Q1: 3<br>Q2: 3<br>Q3: 2<br>Q4: 2          | Conduct planned QMS audits, monitor the implementation of their recommendations and produce related reports.  Put in place an office in charge of monitoring, reviewing and updating all RRA policies and procedure manuals. | Jul 2020-June<br>2021<br>Jan-Mar 2021                         | QAD DCG's Office                    |

| Performance indicators  | Baselines 2019/20  | Targets 2020/21  | Activities   | Timelines for implementation of each activity | Responsible departments |
|---|--|--|--|---|-------------------------|
| Number of RRA staff integrity investigation cases completed.  | 36   | Annual: 30<br>Q1: 7<br>Q2: 7   | Carry out RRA staff integrity investigations and produce reports.  | Jul 2020-Jun<br>2021                          | QAD                     |
|   |  | Q3: 8  | Acquire asset declaration software.  | Oct-Dec 2020                                  | QAD                     |
|   |  | Q4: 8  | Conduct staff life style audits.   | Jul 2020-Jun<br>2021                          | QAD                     |
|   |  |  | Conduct integrity perception survey.   | Oct-Dec 2020                                  | QAD                     |
|   |  |  | Review the integrity and anti-<br>corruption strategy.   | Jan-Mar 2021                                  | HRD                     |
| Implementation of ISO/IEC 27001:2013 Standard (Information Security Management Systems: ISMS) at RRA. | RRA certified ISO 27001:2013                                   | Q1-Q4: ISO/IEC<br>27001:2013 Standard<br>(Information Security<br>Management Systems<br>: ISMS) at RRA fully<br>implemented. | Implement the ISO/IEC 27001:2013 Standard by centralising security awareness training, phishing platform and testing security penetration. | Jul 2020-Jun<br>2021                          | IT, CRMD                |
| Implementation of knowledge management strategy.  | Knowledge<br>management strategy<br>developed and<br>approved. | Knowledge management strategy implemented.   | Implement the knowledge management strategy.   | Jul 2020-Jun<br>2021                          | HRD                     |
| Implementation of reviewed human resource management strategy.  | Human resource<br>management strategy<br>reviewed.             | The reviewed human resource management strategy implemented.   | Implement the reviewed human resource management strategy.   | Jul 2020-Jun<br>2021                          | HRD                     |

| Performance indicators                                       | Baselines 2019/20             | Targets 2020/21                   | Activities   | Timelines for implementation of each activity | Responsible departments |
|--|-------------------------------|-----------------------------------|--|---|-------------------------|
| Implementation level of risk mitigation strategies.          | 70%                           | 75%                               | Monitor the implementation of risk mitigation strategies and produce quarterly reports.            | Quarterly                                     | CRMD                    |
|  |                               |                                   | Conduct impact assessment of risk mitigation strategies as indicated in risk registers.            | Jan-Mar 2021                                  | CRMD                    |
|  |                               |                                   | Assess the current Human Capacity<br>Risks across most of the categories<br>regarded as key in HR. | Oct-Dec 2020                                  | HRD                     |
| Number of new risk management rules developed.               | 8                             | 8<br>Q1:2<br>Q2:2<br>Q3:2<br>Q4:2 | Develop rules based on financial statements analysis and possible changes in tax laws.             | Jul 2020-Jun<br>2021                          | CRMD                    |
| Level of the implementation of the RRA procurement           | 95%                           | Annual: 96%<br>Q1: 5%             | Prepare and publish the procurement plan on E-procurement website (Umucyo).                        | July 2020                                     | A&LD                    |
| plan.  | Q2: 40%<br>Q3: 85%<br>Q4: 96% | Q3: 85%                           | Revise the RRA procurement plan and publish it on E-procurement website (Umucyo).                  | Dec 2020 and<br>March 2021.                   | A&LD                    |
| Number of feasibility studies for construction works in RRA. | 1                             | 3                                 | Conduct a feasibility study for the construction of Huye Domestic Tax Office.                      | Jul-Dec 2020                                  | A&LD                    |

| Performance indicators                                   | Baselines 2019/20  | Targets 2020/21  | Activities  | Timelines for implementation of each activity | Responsible departments |
|--|--|--|---|---|-------------------------|
|  |  |  | Conduct a feasibility study for the construction of RRA Warehouses and archives/storage facilities. | Nov 2020-Mar<br>2021                          | A&LD                    |
|  |  |  | Conduct a feasibility study for the extension of Rusumo OSBP office and staff accommodation.        | Nov 2020-Mar<br>2021                          | A&LD                    |
| Number of major<br>RRA fixed assets<br>rehabilitated or  | 3  | 2  | Rehabilitate the RRA/NEC/OAG complex.   | Jul 2020-Jun<br>2021                          | A&LD                    |
| renovated.   |  |  | Upgrade Buhita border post solar power system.  | Sept 2020-Jan<br>2021                         | A&LD                    |
| Implementation of RRA digital archive management system. | Feasibility study for<br>the implementation of<br>RRA digital archive<br>management system<br>conducted. | The RRA digital archive management system phase I implemented.     | Implement the RRA digital archive management system phase I.  | Jul 2020-Jun<br>2021                          | A&LD                    |
| Enhancement and further upgrade of SAGE X3.              | Upgraded SAGE X3   | SAGE X3 further upgraded, enhanced and technical support provided. | Carry out SAGE X3 enhancement, further upgrade, support, users' trainings and certification.        | July 2020- June<br>2021                       | Finance                 |
|  |  |  | Adopt IPSAS accrual accounting system in line with GoR public financial management system.          | July 2020- June<br>2021                       | Finance                 |

| Performance indicators                         | Baselines 2019/20 | <b>Targets 2020/21</b>                          | Activities   | Timelines for implementation of each activity               | Responsible departments |
|--|-------------------|---|--|---|-------------------------|
| Number of Entity<br>Financial statements       | 12                | 12  | Produce and submit monthly financial statements.                         | Not later than 15 <sup>th</sup> day of the following month  | Finance                 |
|  |                   |   | Produce and submit annual financial statement 2019/20.                   | July 2020   | Finance                 |
| Number of Revenue<br>Accountability<br>Reports | 12                | 12  | Produce and submit monthly/quarterly revenue accountability reports.     | Not later than 15 <sup>th</sup> of the following month      | Finance                 |
|  |                   |   | Produce and submit annual revenue accountability statement 2019/20.      | July 2020   | Finance                 |
| Level of RRA annual budget execution.          | 95%               | 95%<br>Q1: 15%<br>Q2: 35%<br>Q3: 65%<br>Q4: 95% | Prepare the RRA revised budget for FY 2020/21 and submit it to MINECOFIN | December 2020   | Finance                 |
|  |                   |   | Prepare the RRA budget for FY 2021/22 and submit it to MINECOFIN.        | Feb-Mar 2021  | Finance                 |
|  |                   |   | Prepare and submit monthly and quarterly budget execution reports.       | Not later than 15 <sup>th</sup> day of the following month. | Finance                 |

| Performance indicators  | Baselines 2019/20   | Targets 2020/21  | Activities   | Timelines for implementation of each activity | Responsible departments                    |
|---|---|--|--|---|--|
| Implementation of the RRA's Future Operating Model.             | RRA's Future<br>Operating Model and<br>its implementation<br>plan in place. | Implementation of<br>the RRA Future<br>Operating Model<br>started.                                 | Implement the first year of RRA Future Operating Model.  | Jul 2020-Jun<br>2021                          | All departments<br>(SPIU to<br>coordinate) |
|   |   | Output 4.2: IT infrasti  | ructure capacity strengthened  |   |  |
| Level of availability and efficiency of IT services.            | No baseline   | Establish baseline   | Assess the level of availability and efficiency of IT services and produce periodic reports.     | Jul 2020-Jun<br>2021                          | IT   |
| Implementation level of the IT infrastructure improvement plan. | No baseline   | Establish baseline   | Conduct a feasibility study for migration of RRA oracle systems to affordable systems.           | Jul 2020-Jun<br>2021                          | IT   |
|   |   |  | Implement Y1 (2020/21) recommendations of the IT infrastructure evaluation report.               | Jul 2020-Jun<br>2021                          | IT   |
| Number of modules further enhanced in e-tax system.             | 3   | 3  | Enhance further registration, debt management and audit case management modules in e-tax system. | Jul 2020-Jun<br>2021                          | DTD, IT                                    |
| licensing. data plat  | Operating systems, database engine,   | Upgrade of IT asset and maintenance of   | Renewal of IT Licenses   | Apr 2021-Jun<br>2021                          | IT   |
|   | software licenses.  | Acquisition/Maintenance of IT infrastructure (software, hardware, IT consumables and accessories). | Jul 2020-Jun<br>2021   | IT  |  |

| Performance indicators                                    | Baselines 2019/20  | Targets 2020/21   | Activities  | Timelines for implementation of each activity | Responsible departments |
|---|--|---|---|---|-------------------------|
|   |  |   | Enhance network and electrical power system for all IT infrastructure (HQ, Gikondo & Disaster Recovery Sites)                       | Jul 2020-Jun<br>2021                          | IT                      |
|   |  |   | Assess the standard of electrical installations in RRA offices for the safety of IT equipment connected, against lightning strikes. | December 2020                                 | IT                      |
|   |  |   | Upgrade RRA's intranet and e-mail system to improve internal communications.  | Jul 2020-Jun<br>2021                          | IT                      |
|   | Output 4.  | 3: Data collection, anal  | ysis, management and security enhance   | ed  |                         |
| Level of implementation of the RRA data science strategy. | RRA data science<br>strategy and<br>implementation plan<br>in place. | Annual implementation plan 2020/21 of the RRA data science strategy | Recruit 3 more data scientists in order to expand the reach of the team to other departments.                                       | Jul-Sept 2020                                 | HRD                     |
|   | an paner   | fully implemented.  | Implement the annual plan (2020/21) of data science strategy.   | Jul 2020-Jun<br>2021                          | CRMD                    |
|   |  |   | Upgrade IT infrastructure to support data science capability.   | Jul 2020-Jun<br>2021                          | IT                      |
|   |  |   | Acquire risks analysis screening, selection, and advanced analytics software.   | Jul 2020-Jun<br>2021                          | IT                      |

| Performance indicators   | Baselines 2019/20                                  | Targets 2020/21  | Activities  | Timelines for implementation of each activity | Responsible departments |
|--|--|--|---|---|-------------------------|
|  |  |  | Identify and resolve issues of poor quality data in DWH/BI system.  | Jul 2020-May<br>2021                          | Planning & Research     |
| Enhancement of data security in RRA.                                   | Upgraded and hardened RRA 3 domain controllers,    | Data security in RRA enhanced through developing data            | Develop and start to implement the RRA data governance strategy.  | Jul 2020-Mar<br>2021                          | IT, P&RD,<br>CRMD       |
|  | Linux and windows servers.                         | security strategy and establishing security operational center.  | Establish RRA security operational center (SOC).  | Jul 2020-Jun<br>2021                          | IT                      |
|  |  |  | Revise and relocate fire suppression system for the server room.  | July 2020                                     | IT                      |
| Publication of tax<br>statistics in Rwanda<br>4 <sup>th</sup> edition. | Tax statistics in Rwanda, 3 <sup>rd</sup> edition. | Q3: Tax statistics in Rwanda, 4 <sup>th</sup> edition published. | Compile data and publish the 4 <sup>th</sup> edition of tax statistics in Rwanda.   | Aug 2020-May<br>2021                          | Planning &<br>Research  |
|  | Outpu  | t 4.4: Planning, monitor   | ing and evaluation capacity improved  | 1   |                         |
| Number of research/<br>study reports on tax<br>issues.                 | 2  | Annual: 2<br>Q3: 1<br>Q4: 1                                      | Conduct a survey on perception of taxpayers and other RRA's stakeholders, towards professionalism and competencies in tax audit function. | Jan-Jun 2021                                  | Planning &<br>Research  |
|  |  |  | Conduct an assessment of the burden of taxes, fees and other contributions on small businesses in Rwanda.                                 | Jan-Jun 2021                                  | Planning &<br>Research  |

| Performance indicators  | Baselines 2019/20                          | <b>Targets 2020/21</b>  | Activities   | Timelines for implementation of each activity | Responsible departments |
|---|--|---|--|---|-------------------------|
|   |  |   | Organise the first RRA research day.   | June 2021                                     | Planning & Research     |
| Number of implementation progress reports of TADAT action plan.       | 2  | 2<br>Q2: 1<br>Q4: 1   | Coordinate and monitor the implementation of TADAT action plan and produce at least two related reports. | December 2020<br>and May 2021                 | Planning &<br>Research  |
| Number of RRA performance reports.                                    | 3  | 3<br>Q2: 1<br>Q3: 1<br>Q4: 1  | Produce at least three RRA performance reports.  | October 2020<br>January 2021<br>April 2021    | Planning &<br>Research  |
| Number of impact assessment reports of RRA's Projects.                | 0  | 2   | Conduct impact assessment of the Electronic Cargo Tracking system.                                       | Oct-Dec 2020                                  | SPIU                    |
| J   |  |   | Conduct impact assessment of SAGE X3 system.   | Jan-Feb 2021                                  | SPIU                    |
| RRA annual activity report for FY 2019/20.                            | RRA annual activity report for FY 2018/19. | Q2: RRA annual activity report for FY 2019/20 approved and published. | Prepare the RRA annual activity report for FY 2019/20 and publish it on RRA website.                     | Jul-Dec 2020                                  | Planning &<br>Research  |
| Number of implementation progress reports of 2020/21 RRA action plan. | 2  | 2<br>S2: 2  | Monitor the implementation progress of 2020/21 RRA action plan and produce reports.                      | January 2021<br>April 2020                    | Planning &<br>Research  |

| Performance indicators                         | Baselines 2019/20                                     | Targets 2020/21   | Activities  | Timelines for implementation of each activity | Responsible<br>departments |
|--|---|---|---|---|----------------------------|
| Approved RRA<br>Action Plan for FY<br>2021/22. | The RRA Action Plan for FY 2020/21.                   | Q3: The RRA Action<br>Plan for FY 2021/22<br>prepared and ready<br>for approval.        | Prepare and submit for approval the RRA action plan for FY 2021/22. | Jan-Mar 2021                                  | Planning & Research        |
| Updated RRA<br>Strategic Plan.                 | The current RRA<br>Strategic Plan<br>2019/20-2023/24. | Q1-Q2: RRA<br>Strategic Plan<br>2019/20-2023/24<br>updated with FOM<br>recommendations. | Update the RRA Strategic Plan by incorporating FOM recommendations. | Jul-Dec 2020                                  | Planning and<br>Research   |